



ALL TIME PLASTICS LIMITED

Investor Presentation

September 2025

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always evolving, always reliable

All Time Plastics is the second largest exporter of plastic consumer ware products in India. (Technopak report). Established in 1971, All Time designs and manufactures injection moulded plastic products, exporting to 29 countries and selling to distributors and retailers in India.

2200+
Workforce

Energy neutral
facilities since
2022

20+ years of
design
experience

Highly automated
facilities with all-
electric machines

Long standing
customer
relationships

4 facilities
(3 plastic, 1 bamboo
pilot project)



State-of-the-art Manufacturing Facilities



Daman



Silvassa



Khatalwada (Manekpur)



KAILESH SHAH

Chairman & Managing Director

- 40+ years of experience
- Responsible for manufacturing operations, finance & purchase verticals



BHUPESH SHAH

Whole-Time Director

- 40+ years of experience
- Responsible for general administration and logistics operations



NILESH SHAH

Whole-Time Director

- 40+ years of experience
- Responsible for sales, IT, marketing and strategy



BELUR KRISHNA MURTHY SETHURAMAN

Independent Director

- 38+ years of experience in chemical and allied industries
- MBA - Sasin Graduate Institute of Business Administration
- Bachelor's degree IIT Madras



LAKSHMI NADKARNI

Independent Director

- 30+ years of experience in research education and human resources
- Doctor of philosophy in sociology from the University of Pune



SHRINIVAS JOSHI

Independent Director

- 30+ years of experience in accountancy, banking and financial management
- Member of Institute of Chartered Accountants of India



Additional machines having capacity of **4,000 MT** under installation at Khatalwada Plant (Manekpur)

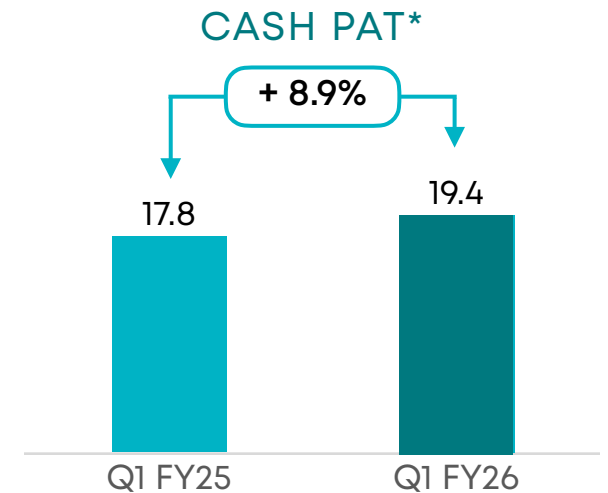
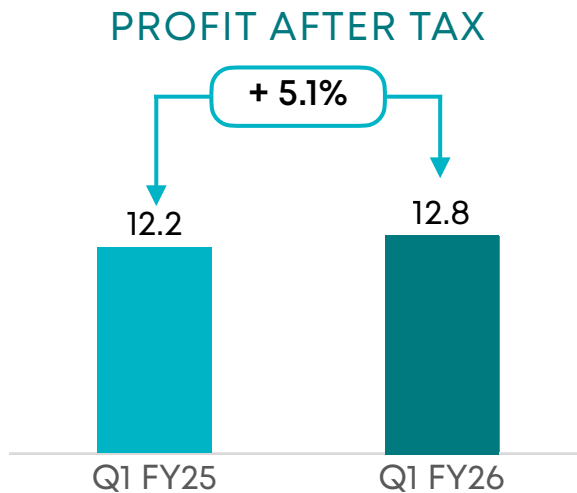
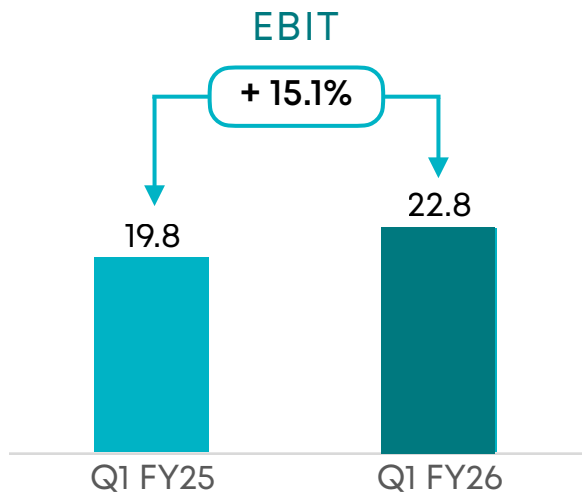
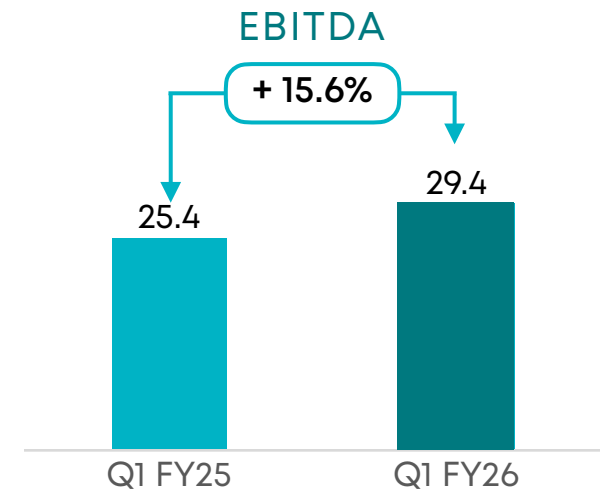
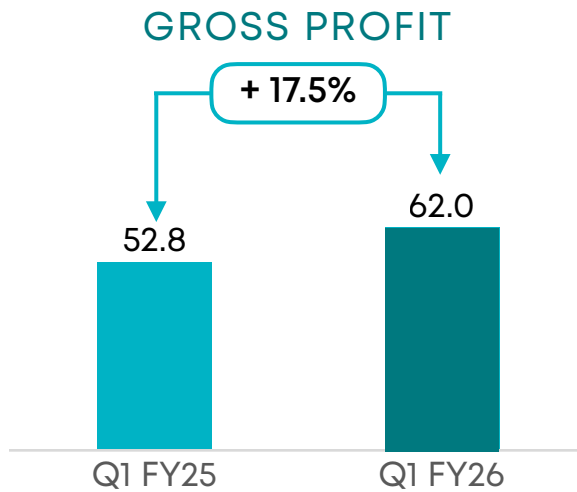
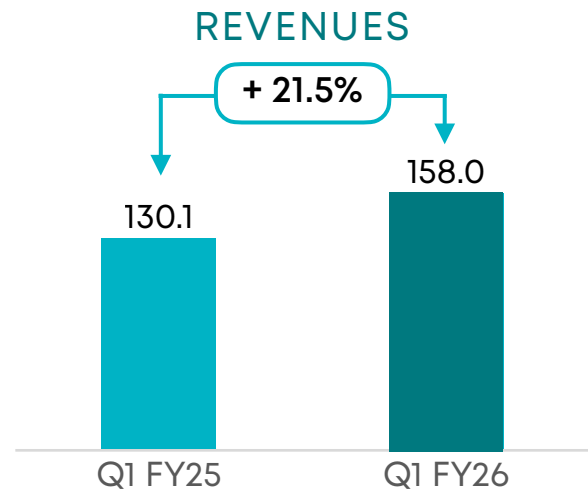
Expansion building and admin block under construction at Khatalwada Plant (Manekpur)



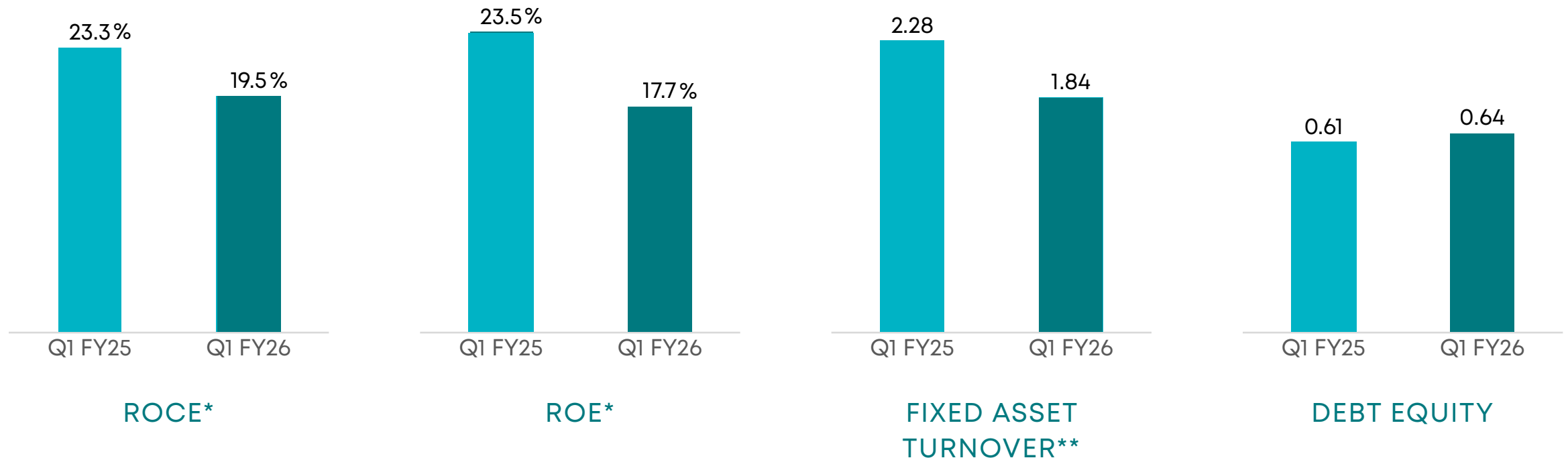
New customers acquired: **1** in Europe, **1** in USA and **10** in the domestic market

2 new articles launched in the Domestic Market

Key Financial Highlights - Q1 FY26 (Standalone) *(RS. IN CR)*

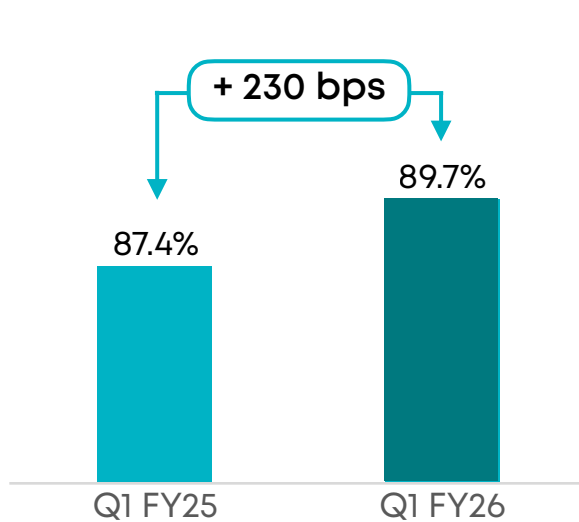


Key Financial Highlights - Q1 FY26 (Standalone)

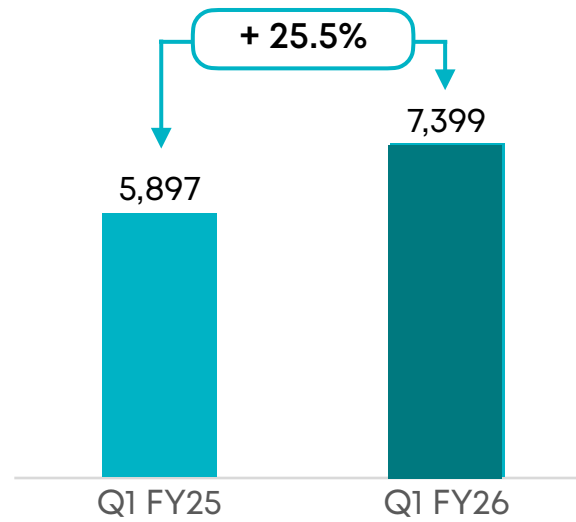


* ROCE & ROE declined due to issue of equity shares in pre IPO round

** Fixed Asset Turnover Ratio decrease is due to major Capex incurred at Manekpur plant



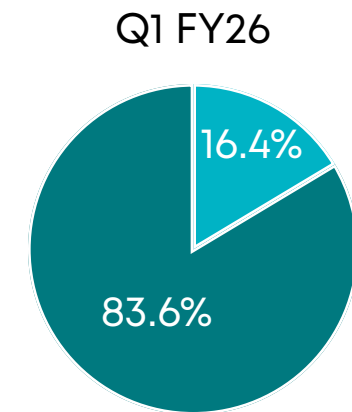
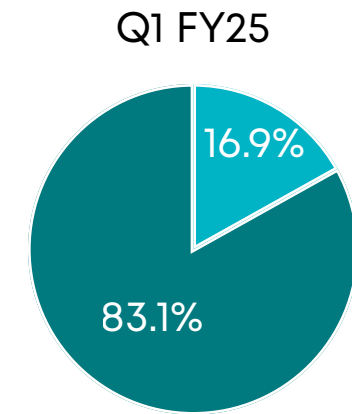
CAPACITY UTILISATION
ACROSS PLANTS (%)



VOLUME OF POLYMERS
PROCESSED (MT)

Revenue Analysis

- Domestic
- Export



Profit & Loss Statement

| CONSOLIDATED* | |
|---|--------------|
| PARTICULARS (Rs. in cr) | Q1 FY26 |
| INCOME | |
| Revenue from operations | 158.0 |
| Other income | 0.6 |
| Total revenue | 158.6 |
| EXPENSES | |
| Cost of materials consumed | 98.1 |
| Changes in inventories of finished goods and work-in-progress | (2.1) |
| Employee benefits expense | 13.8 |
| Impairment losses on financial assets | (0.1) |
| Other expenses | 19.7 |
| EBITDA | 29.4 |
| EBITDA Margin | 18.5% |
| Finance costs | 5.5 |
| Depreciation and amortisation expense | 6.6 |
| Total Expense | 141.4 |
| Profit before tax | 17.2 |
| Profit before tax margin | 10.9% |
| Tax expense | 4.4 |
| Profit after tax | 12.8 |
| Profit after tax Margin | 8.1% |

| STANDALONE | | |
|--------------|--------------|--------------|
| Q1 FY26 | Q1 FY25 | YoY% |
| | | |
| 158.0 | 130.1 | |
| 0.6 | 0.5 | |
| 158.6 | 130.5 | 21.5% |
| | | |
| 98.1 | 73.2 | |
| (2.1) | 4.1 | |
| 13.8 | 11.2 | |
| (0.1) | 0.1 | |
| 19.7 | 16.6 | |
| 29.4 | 25.4 | 15.6% |
| 18.5% | 19.5% | |
| 5.5 | 3.5 | |
| 6.6 | 5.6 | |
| 141.4 | 114.3 | |
| 17.2 | 16.2 | 6.0% |
| 10.9% | 12.4% | |
| 4.4 | 4.1 | |
| 12.8 | 12.2 | 5.1% |
| 8.1% | 9.3% | |

*Prior to November 13, 2024, our Company did not have any subsidiaries.

Historical Profit & Loss Statement

| CONSOLIDATED* | |
|--|--------------|
| PARTICULARS (Rs. in cr) | FY 2025 |
| Income | |
| Revenue from operations | 558.2 |
| Other income | 1.1 |
| Total Income | 559.2 |
| Expenses | |
| Cost of materials consumed | 347.1 |
| Changes in inventories of finished goods, stock-in-trade & WIP | (11.9) |
| Employee benefits expense | 47.3 |
| Impairment losses on financial assets | (1.1) |
| Other expenses | 75.4 |
| EBITDA | 102.4 |
| EBITDA (%) | 18.3% |
| Finance costs | 14.7 |
| Depreciation and amortisation expenses | 23.5 |
| Total Expense | 495.0 |
| PBT | 64.2 |
| PBT (%) | 11.5% |
| Tax Expenses | 16.9 |
| PAT | 47.3 |
| PAT (%) | 8.5% |

| STANDALONE | | |
|--------------|--------------|--------------|
| FY 2025 | FY 2024 | FY 2023 |
| | | |
| 558.2 | 512.9 | 443.5 |
| 1.1 | 3.0 | 0.3 |
| 559.2 | 515.9 | 443.8 |
| | | |
| 347.1 | 299.2 | 280.6 |
| (11.9) | 5.0 | (5.6) |
| 47.3 | 40.5 | 35.0 |
| (1.1) | 1.1 | (0.7) |
| 75.4 | 69.9 | 60.9 |
| 102.4 | 100.1 | 73.7 |
| 18.3% | 19.4% | 16.6% |
| 14.7 | 18.1 | 16.3 |
| 23.5 | 21.7 | 19.7 |
| 495.0 | 455.6 | 406.0 |
| 64.2 | 60.3 | 37.7 |
| 11.5% | 11.7% | 8.5% |
| 16.9 | 15.5 | 9.5 |
| 47.3 | 44.8 | 28.3 |
| 8.5% | 8.7% | 6.4% |

*Prior to November 13, 2024, our Company did not have any subsidiaries.



Historical Balance Sheet (Consolidated*)

| PARTICULARS (Rs. in cr) | FY 2025 |
|--|--------------|
| ASSETS | |
| Non-current assets | |
| Property, plant and equipment | 332.4 |
| Right- of- use assets | 4.3 |
| Capital work-in-progress | 21.9 |
| Intangible assets | 1.4 |
| Financial assets | |
| - Loans | - |
| - Other financial assets | 3.0 |
| Income-tax assets (net) | 1.1 |
| Other non-current assets | 6.9 |
| Total non-current assets (a) | 371.0 |
| Current assets | |
| Inventories | 73.3 |
| Financial assets | |
| - Investments | - |
| - Trade receivables | 86.6 |
| - Cash and cash equivalents | 8.4 |
| - Bank balances other than cash and cash equivalents | 0.9 |
| - Loans | 0.1 |
| - Other financial assets | 1.2 |
| Other current assets | 20.8 |
| Total current assets (b) | 191.3 |
| Total assets (a+b) | 562.3 |

| PARTICULARS (Rs. in cr) | FY 2025 |
|---|--------------|
| EQUITY | |
| Equity share capital | 10.5 |
| Other equity | 238.3 |
| Total equity (c) | 248.8 |
| LIABILITIES | |
| Non-current liabilities | |
| Financial liabilities | |
| - Borrowings | 101.8 |
| - Lease liabilities | 3.3 |
| Deferred tax liabilities (net) | 22.1 |
| Other non-current liabilities | - |
| Total non-current liabilities (d) | 127.2 |
| Current liabilities | |
| Financial liabilities | |
| - Borrowings | 116.8 |
| - Lease liabilities | 1.1 |
| - Trade payables | |
| - Total outstanding dues of MSME | 7.5 |
| - Total outstanding dues other than MSME | 30.0 |
| - Other financial liabilities | 24.7 |
| Other current liabilities | 1.5 |
| Provisions | 4.8 |
| Current tax liabilities (net) | - |
| Total current liabilities (e) | 186.3 |
| Total liabilities (d+e) | 313.5 |
| Total equity and liabilities (c+d+e) | 562.3 |

*Prior to November 13, 2024, our Company did not have any subsidiaries.

Historical Balance Sheet (Standalone)

| PARTICULARS (Rs. in cr) | FY 2025 | FY 2024 | FY 2023 |
|--|--------------|--------------|--------------|
| ASSETS | | | |
| Non-current assets | | | |
| Property, plant and equipment | 332.4 | 228.4 | 223.7 |
| Right- of- use assets | 4.3 | 4.0 | 6.7 |
| Capital work-in-progress | 21.9 | 33.8 | 4.6 |
| Intangible assets | 1.4 | 1.3 | 1.9 |
| Financial assets | | | |
| - Loans | - | - | 0.0 |
| - Other financial assets | 3.0 | 3.3 | 3.2 |
| Income-tax assets (net) | 1.1 | 0.0 | 0.0 |
| Other non-current assets | 6.9 | 2.0 | 8.6 |
| Total non-current assets (a) | 371.0 | 272.7 | 248.8 |
| Current assets | | | |
| Inventories | 73.3 | 52.1 | 62.2 |
| Financial assets | | | |
| - Investments | 0.0 | 0.1 | 0.1 |
| - Trade receivables | 86.6 | 48.3 | 42.8 |
| - Cash and cash equivalents | 8.4 | 10.7 | 15.9 |
| - Bank balances other than cash & cash equivalents | 0.9 | 0.7 | 0.4 |
| - Loans | 0.1 | 0.2 | 0.1 |
| - Other financial assets | 1.2 | 0.6 | 0.2 |
| Other current assets | 20.8 | 30.1 | 30.0 |
| Total current assets (b) | 191.3 | 142.7 | 151.7 |
| Total assets (a+b) | 562.3 | 415.5 | 400.5 |

| PARTICULARS (Rs. in cr) | FY 2025 | FY 2024 | FY 2023 |
|---|--------------|--------------|--------------|
| EQUITY | | | |
| Equity share capital | 10.5 | 1.1 | 1.1 |
| Other equity | 238.3 | 200.9 | 156.6 |
| Total equity (c) | 248.8 | 201.9 | 157.6 |
| LIABILITIES | | | |
| Non-current liabilities | | | |
| Financial liabilities | | | |
| - Borrowings | 101.8 | 75.2 | 93.4 |
| - Lease liabilities | 3.3 | 1.1 | 3.4 |
| Deferred tax liabilities (net) | 22.1 | 18.5 | 16.5 |
| Other non-current liabilities | - | 0.1 | 0.1 |
| Total non-current liabilities (d) | 127.2 | 94.9 | 113.4 |
| Current liabilities | | | |
| Financial liabilities | | | |
| - Borrowings | 116.8 | 67.2 | 78.3 |
| - Lease liabilities | 1.1 | 3.6 | 4.4 |
| - Trade payables | | | |
| - Total outstanding dues of MSME | 7.5 | 7.1 | 2.8 |
| - Total outstanding dues other than MSME | 30.0 | 23.3 | 32.2 |
| - Other financial liabilities | 24.7 | 8.3 | 6.3 |
| Other current liabilities | 1.5 | 2.2 | 1.9 |
| Provisions | 4.8 | 4.1 | 3.2 |
| Current tax liabilities (net) | - | 3.0 | 0.4 |
| Total current liabilities (e) | 186.3 | 118.7 | 129.5 |
| Total liabilities (d+e) | 313.5 | 213.5 | 242.8 |
| Total equity and liabilities (c+d+e) | 562.3 | 415.5 | 400.5 |

Historical Cash Flow Statement

| CONSOLIDATED* | |
|---|---------|
| PARTICULARS (Rs. in cr) | FY 2025 |
| Profit Before Tax | 64.2 |
| Adjustments | 35.7 |
| Operating profit before working capital changes | 99.9 |
| Changes in working capital | 68.8 |
| Cash generated from operations | 31.1 |
| Direct taxes paid (net of refund) | (17.1) |
| Net Cash from Operating Activities | 51.7 |
| Net Cash from Investing Activities | (113.3) |
| Net Cash from Financing Activities | 59.4 |
| Net Change in cash and cash equivalents | (2.3) |
| Add: Cash & Cash equivalents at the beginning of the period | 10.7 |
| Closing Cash Balance | 8.4 |

| STANDALONE | | |
|------------|---------|---------|
| FY 2025 | FY 2024 | FY 2023 |
| 64.2 | 60.3 | 37.7 |
| 35.7 | 39.8 | 34.1 |
| 99.9 | 100.0 | 71.9 |
| 68.8 | 101.9 | 72.8 |
| 31.1 | (1.9) | (0.9) |
| (17.1) | (11.1) | (6.3) |
| 51.7 | 90.8 | 66.5 |
| (113.3) | (46.0) | (46.2) |
| 59.4 | (50.0) | (10.1) |
| (2.3) | (5.2) | 10.2 |
| 10.7 | 15.9 | 5.7 |
| 8.4 | 10.7 | 15.9 |

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ALL TIME PLASTICS LIMITED

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