



Date: February 09, 2026

SEC/SE/2025-26/34

BSE Limited  
Floor 25, Phiroze Jeejeebhoy Tower,  
Dalal Street,  
Mumbai – 400 001  
Scrip Code: 544479

National Stock Exchange India Ltd.  
Exchange Plaza, C-1, Block-G,  
Bandra Kurla Complex, Bandra (East),  
Mumbai-400051  
Stock Code: ALLTIME

Sub.: Investor Presentation to be made to Analysts/Investors

Dear Sirs/ Madam,

Please find enclosed herewith the Investor Presentation to be made to Analysts/Investors on the Financial Results of the Company for the quarter ended December 31, 2025.

This presentation is being submitted in compliance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

This is for your information and records.

Thanking you,

Yours faithfully,

**For All Time Plastics Limited**

**Antony Alapat**  
**(Company Secretary)**

**Encl: As above**

**All Time Plastics Limited**  
(formerly known as all time plastics private limited)

Registered Office: B-30, Royal Industrial Estate, Naigaum Cross Road, Wadala , Mumbai - 400031 India  
CIN: L25209MH2001PLC131139 call +91-22-66208900 mail [info@alltimeplastics.com](mailto:info@alltimeplastics.com) visit [www.alltimeplastics.com](http://www.alltimeplastics.com)

# ALL TIME PLASTICS LIMITED



Investor Presentation – February 2026

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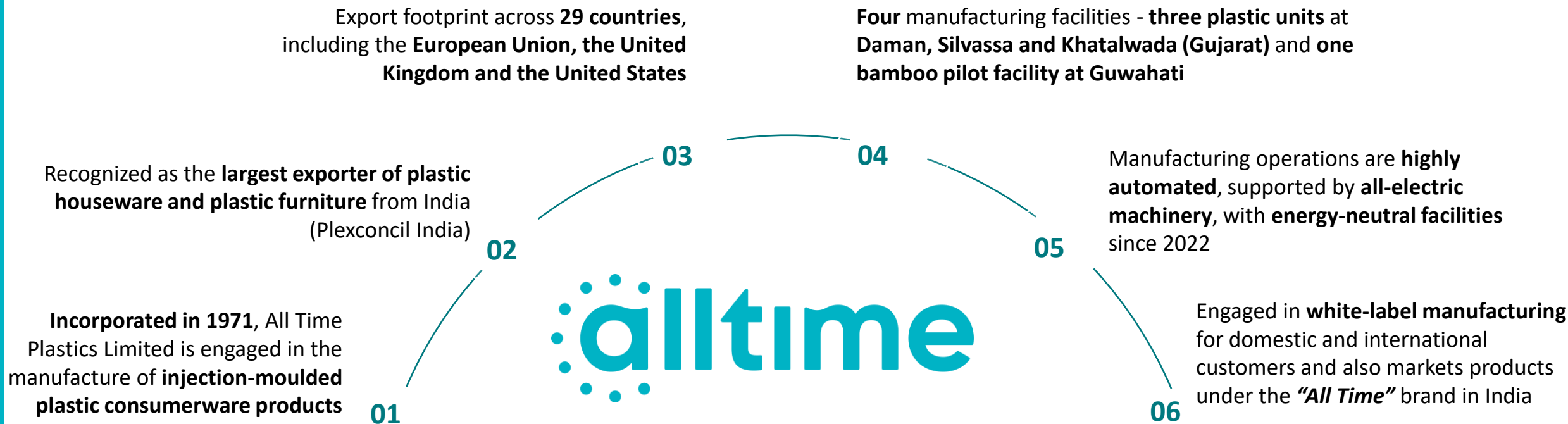
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# Company Overview

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Operating History

50+ years

Design Experience

20+ years

Active Workforce

2,200+

# Evolution of ATPL's Operating Platform



- Set up small factory for manufacturing plastic articles in Mumbai under the name “Chhaya Plastics”

- Incorporation of our Company

- Purchase of the business undertaking from Pyramid Plastics
- Expansion of Silvassa plant

- Crossed INR 500 crore in Revenue
- **3rd 100% EOU plastic product manufacturing facility** set up in **Khatalwada (Gujarat)**
- Incorporation of All Time Plastics Pte. Ltd., our wholly-owned subsidiary

1971

1995

2001

2011

2014-15

2017-21

2024

2025

- Set up “Pyramid Plastics” in Dadra & Nagar Haveli & Daman & Diu, to manufacture a wide range of plastic materials

- Establishment of a **100% EOU plastic product manufacturing plant at Silvassa** & commencement of operations

- Further expansion of the Silvassa plant by installation of new machinery
- Establishment of a **new fully automated ASRS warehouse system** at the Silvassa plant

- All Time Plastics Limited **got listed on the Stock Exchanges (BSE and NSE)**
- All Time Bamboo Private Limited incorporated as wholly owned subsidiary to operate business relating to bamboo consumerware





# Business Model & Competitive Advantage



# Our Business Model & Value Proposition

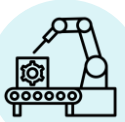
ATPL operates predominantly as a **B2B white-label manufacturing partner** for global retailers, supplying customised plastic consumerware products across kitchen, storage, cleaning, bath, organisation and junior categories.

Products are designed and manufactured in-house, enabling customers to shorten product development cycles while maintaining cost competitiveness and quality consistency.

The Company's **value proposition** rests on **three core pillars**:



**Design-to-delivery integration**, supported by robust in-house product design team



**High-volume, automated manufacturing**, enabling competitive pricing and operating leverage



**Sticky customer relationships**, driven by long product lifecycles, repeated SKU refreshes and embedded supply chains



This model results in **repeat orders, long customer tenures and limited price-led competition**, particularly in export markets



# Core Competitive Advantages



# Strategic Manufacturing Footprint

Proximity to petrochemical plants ensures timely access to essential inputs like commodity plastics, engineering compounds and recycled polymers, enhancing its logistical and operational advantages

Close proximity to ICD Tumb provides convenient inland container depot services for efficient transportation

Vicinity to major ports: Hazira ~150 Km + Nhava Sheva ~200 Km aids in exporting of products and for procurement of raw materials)

*Daman facility\* focuses on **domestic & export markets**, while both \*Silvassa & \*Khatalwada facilities are **100% Export Oriented Unit (EOU)***



All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness

## Footprint & Capacity

3

manufacturing facilities

39,000

Tonnes annual installed capacity

76.6%\*

Capacity utilization

169

Injection moulding machines

**Higg, EcoVadis and Amfori**  
Third-party compliance audit approved

★ ★ ★  
Three-star export house certificate holder issued by DGFT-MOCI

780+ Employees &  
1400+ Contract labourers

55%  
Women workforce

# Our Manufacturing Facilities

Our manufacturing facilities are designed to operate seamlessly with all-electric machines, complemented by robotics and automatic warehousing systems



**Daman Facility:** Manufactures multiple component assembly parts and short run parts for plastic consumer ware  
**Installed Capacity: 9,500 TPA**

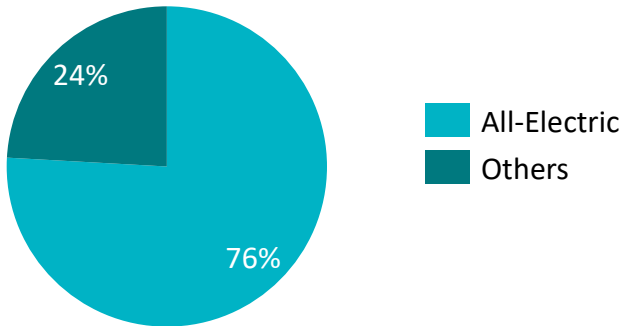


**Silvassa Facility:** Manufactures high volume single shot parts for plastic consumerware  
**Installed Capacity: 19,500 TPA**



**Khatalwada Facility, Gujarat:** Manufactures all types of injection moulded plastic consumerware  
**Installed Capacity: 10,000 TPA**

Total injection moulding machines



Benefits of All-Electric machines



Power consumption savings



Increased output



Higher uptime



Lesser noise



Faster cycle times

# Expansion into Bamboo-Based Products



## Measured expansion into engineered bamboo products

- Aligned with long-term focus on material diversification, sustainability and responsible sourcing
- Bamboo is a renewable, fast-growing, and environmentally sustainable material
- Applications are expanding beyond traditional uses to value-added products

## Pilot bamboo-based products facility established at Guwahati

- Leverages existing strengths in product design, engineering, quality control, export-oriented execution and market access capabilities
- Enables evaluation of product-market fit, manufacturing process viability and certification requirements
- Structured, pilot-led approach to risk management before we precede for large-scale commercial deployment

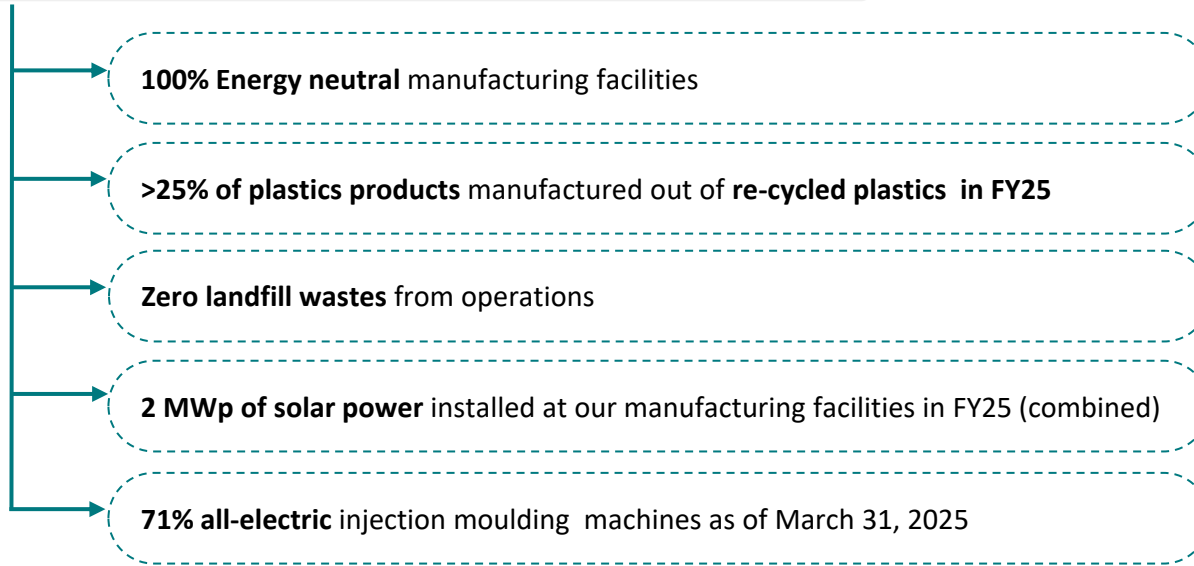
## Strategic adjacency approach to the initiative

- Complements ATPL's core plastic consumerware business
- A split-processing model, with upstream engineered bamboo boards produced at Guwahati and downstream value-added carpentry and finishing undertaken at Khatalwada (Gujarat), optimising sourcing proximity and manufacturing efficiency
- Margin accretive, maintains capital discipline and operational focus



# Sustainability as an Operational Enabler

## Energy Efficiency Measures



## Certifications



## Sustainability Initiatives



8,000 KWH energy saved/year



Rainwater harvesting undertaken at manufacturing facilities



Recycled materials such as **recycled polypropylene, recycled ABS-PC blends & recycled polyethylene terephthalate** used at manufacturing facilities



Water used in facilities solely for **cooling moulds & machines**, any loss occurred via evaporation only



1,812 MWh of energy produced via solar panels installed at the roofs of Daman & Silvassa Facilities



**Recycled & FSC certified paper** exclusively utilized for all packaging material



# Growth Framework

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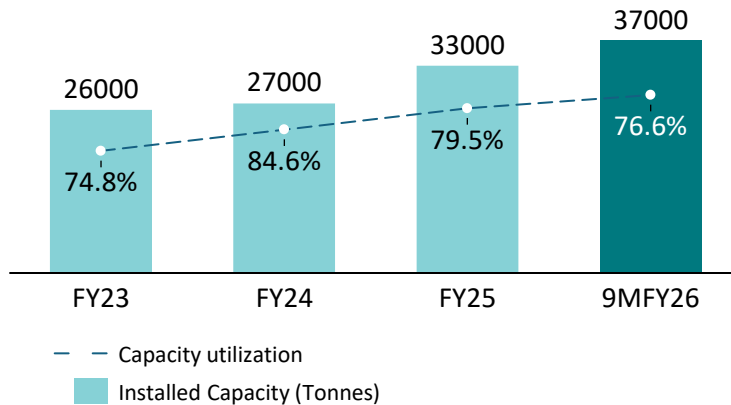


# Predictable Revenue Supported by Capacity, Customers

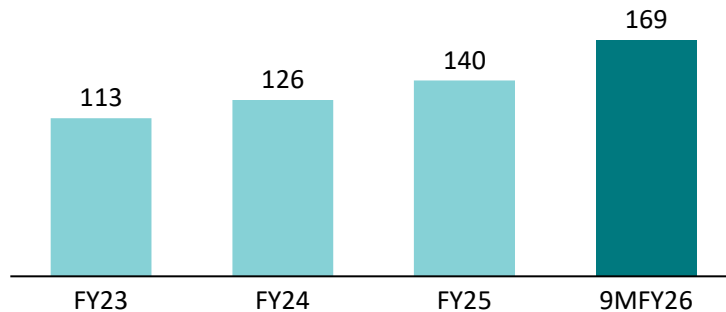
Capacity expansion, ongoing product innovation, low claims incidence and a stable customer base underpin predictable and sustainable revenue generation



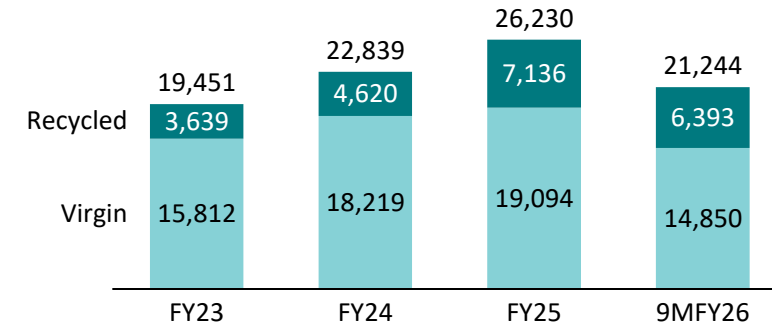
## Installed Capacity and Utilization\*



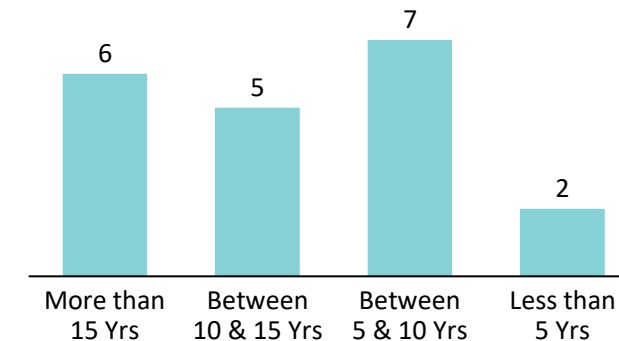
## Number of Machines



## Volume of Polymers Processed (MT)



## Relationship with Top 20 Customers (years)^



\*The capacity of additional 2,000 MT installed at the Khatalwada Plant in December 2025 has not been considered in the capacity utilisation calculation; ^As on FY25

## Design-Led Product Innovation

A high design-led portfolio supports regular product launches aligned with retailer refresh cycles, driving mix optimisation and sustained capacity utilisation.

## Capacity Ramp-Up and Operating Leverage

Capacity additions at the Khatalwada (Gujarat) facility provide a clear growth runway, with utilisation-led operating leverage expected to support margin and return normalisation.

## Wallet Share Expansion via Categories

Growth is driven by increasing wallet share with existing customers through incremental SKUs, category extensions and repeat programs, enabling scalable growth with low incremental acquisition costs.

## Deep, Long-Standing Global Customer Relationships

Positioned as a strategic supplier to global retailers through a holistic, end-to-end solution, underpinned by consistent performance across key procurement KPIs — quality, delivery, innovation, cost, compliance and material sustainability — resulting in high switching costs and ensuring revenue visibility.

## Export Tailwinds from Trade Agreements

EU–India, the evolving US–India trade framework and China+1 strategy are expected to improve competitiveness, enhance India’s sourcing attractiveness and support incremental export growth.

## Selective Domestic and Adjacent Category Expansion

Measured scaling of domestic branded products and sustainability-aligned adjacencies, such as bamboo consumerware, provides incremental growth avenues.



# Structured Entry into Engineered Bamboo Ecosystem

## Memorandum of Understanding



ATPL entered into an **MoU** with **NECBDC**, a statutory body under **MDoNER, GoI**

## Product and Market Development Partner



ATPL is empanelled as a **Product and Market Development Partner (PMDP)** for engineered bamboo initiatives

## Structured Entry



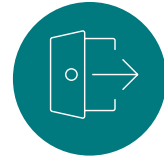
The MoU provides ATPL with a **structured, policy-supported entry** into the **engineered bamboo ecosystem**, initially anchored in **Assam and Nagaland**

## Ecosystem-Level Interventions



Engagement focuses on **ecosystem-level interventions** across **product development, process standardization** and **market linkage**

## Non-Exclusive Framework



The framework is **non-exclusive and non-binding**; future commercial engagement will be pursued through separate agreements

### Scope of Engagement under the MoU

- Product development and prototyping of engineered bamboo boards and panels
- Manufacturing process inputs and quality standardisation
- Sustainability and certification readiness (including FSC and other standards)
- Domestic and export market linkage for value-added bamboo products

### Strategic Significance for ATPL

- Access to an emerging, policy-supported sustainable materials ecosystem
- Ability to apply ATPL's design-to-market expertise to a new material category
- Maintains full commercial flexibility and capital discipline
- Reinforces ATPL's long-term sustainability and responsible sourcing agenda

# Diversified Product Portfolio Across Consumerware Categories

**Prep Time**



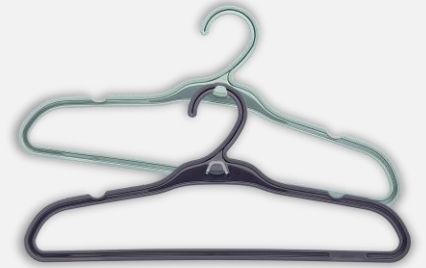
**Containers**



**Organization**



**Hangers**



**Meal-Time**



**Cleaning Time**



**Bath Time**



**Junior**



# Board of Directors & Governance Oversight



**Late Punamchand Hansraj Shah**  
(Founder)

- Set up a small factory in Mumbai for manufacturing plastic articles under the name “Chhaya Plastics” in 1971



**Kailesh Shah**  
(Chairman & Managing Director)

- 40+ years of experience
- Responsible for manufacturing operations, finance & purchase verticals



**Bhupesh Shah**  
(Whole-time Director)

- 40+ years of experience
- Responsible for general administration and logistics operations



**Nilesh Shah**  
(Whole-time Director)

- 40+ years of experience
- Responsible for sales, IT, marketing and strategy



**Belur Krishna Murthy Sethuram**  
(Independent Director)

- 38+ years of experience in chemical and allied industries
- MBA - Sasin Graduate Institute of Business Administration
- Bachelor's degree IIT Madras



**Lakshmi Nadkarni**  
(Independent Director)

- 30+ years of experience in research education and human resources
- Doctor of philosophy in sociology from the University of Pune



**Shrinivas Joshi**  
(Independent Director)

- 30+ years of experience in accountancy, banking and financial management
- Member of Institute of Chartered Accountants of India

# Supported by Experienced Senior Management Team



**Manish Gattani**  
(Chief Financial Officer)

- 20+ years of experience in fields of finance and accounts
- Involved in the financial functions and operations
- Associate member of Institute of Chartered Accountants of India



**Sanjeev Kumar Jain**  
(VP - Operations)

- Involved in operations
- Bachelor's in Mechanical Engineering and MBA from Asian Institute of Management and Technology



**Amit Kulkarni**  
(VP – International Business)

- Involved in international business department
- Bachelor's degree in engineering from Maharashtra Institute of Technology, Pune



**Antony Pius Alapat**  
(Company Secretary and Compliance Officer)

- 8+ years of experience
- Associate of Institute of Company Secretaries of India
- Bachelor's degree in management and law from University of Mumbai



**Tarun Kumar Lad**  
(Deputy General Manager)

- Several years of experience in the field of production management
- Diploma in mechanical engineering from Technical Examinations Board Gujarat State



**Girish Shete**  
(VP - Operations)

- Involved in operations
- Bachelor's degree in engineering (mechanical engineering) from University of Poona and a master's degree in business administration from University of Pune



**Pragnesh Shah**  
(General Manager – Modern Trade and E-commerce)

- Several years of experience in the field of management
- Bachelor's degree in business administration and Master's degree in business administration from Gujarat University



**Milind Kulkarni**  
(Deputy General Manager)

- Several years of experience in the field of procurement
- Bachelor's degree in engineering from Dr. Babasaheb Ambedkar Marathwada University



**Amitrajit Ghosh**  
(Chief Human Resource Officer)

- 25 years of experience in Talent Strategy, Organizational Development, Employee relations and Global HR Management
- He was also awarded Top 10 HR Leaders in India by 'CEO Insights' Magazine in 2020



**Rahul Vohra**  
(General Manager – Operations, Bamboo Division)

- Involved in operations
- Bachelor's degree in law from Mahatma Jyotiba Phule Rohilkhand University



# Key Awards & Recognition - 2025

We received an award from our customer Target, for COPD / Operational Excellence & Precision / Agility

Team All Time is very grateful and motivated to keep up the good work



Received two awards from Plexconcil India, First Place in Houseware Exports (other than thermoware/insulated ware) during FY 2023-24 & FY 2024-25

Received two awards from Plexconcil India, First Place in Plastic Furniture Exports during FY 2023-24 & FY 2024-25



# Customer Recognition & Industry Awards



## **CY 09 - Best Supplier**

Awarded by IKEA as Best Supplier TASA, Price Development in 2009



## **CY 13 - Merit Award**

Merit Award from HyperCity for achieving targeted sales growth in 2013



## **CY 15 - ELDP Award**

ELDP Award, George Home — Everyday Low Price Supplier (2015)



## **CY 17 - Partner Award of Excellence**

Awarded by Tesco for the year 2016



## **CY 17 - Overall Logistics Development**

IKEA Award — Logistics Development, South Asia Purchase Operations (FY 2016)



## **CY 18 - Export Award**

Export Award (Houseware), Plastics Export Promotion Council (2015–2016)



## **CY 18 - Export Award**

Export Award (Houseware), Plastics Export Promotion Council (2016–2017)



## **CY 18 - Silver Trophy Award**

Plasticon Technologies Award — Outstanding Export of Finished Plastic Goods



## **CY 18 - The Economic Times Polymers Awards 2018**

Excellence in Houseware & Kitchenware (Food Prep 8-Piece Set)



## **CY 18 - India's Greatest Brands 2018-19**

Asiaone Award - In the manufacturing industry (category plastic homeware)



## **CY 20 - The Economic Times Polymers Awards 2020**

Excellence in Kitchenware (Preppers set of 17)



## **CY 21 - The Economic Times Promising Plants 2021 Award**

ET Promising Plant Award — Manufacturing Excellence (2021)



## **CY 23 - Rusta 2023 Simplicity Award**

Rusta Simplicity Award — Excellence in Communication & Operations (2023)



## **CY 24 - Certificate of Appreciation**

Target Owned Brand Partner Award — Responsible Innovation & Differentiation (2024)

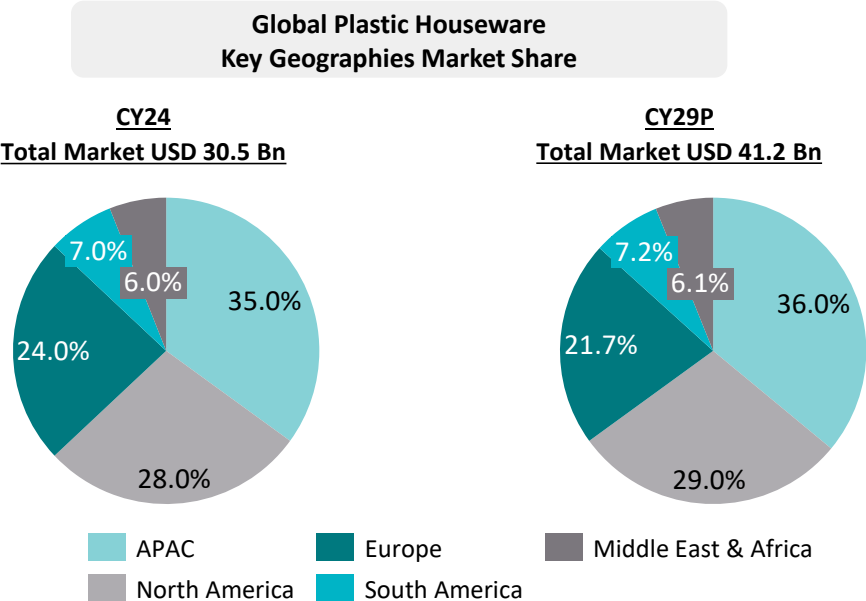
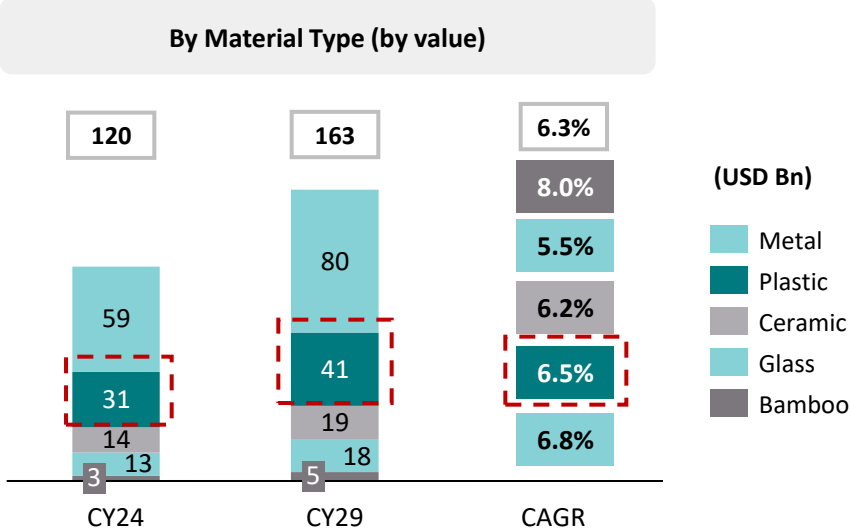
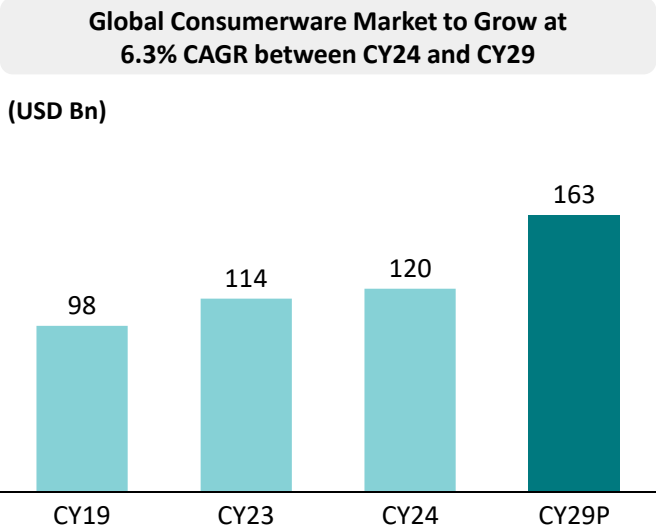


# Industry Overview

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# Global Consumerware Industry – Structural Trends



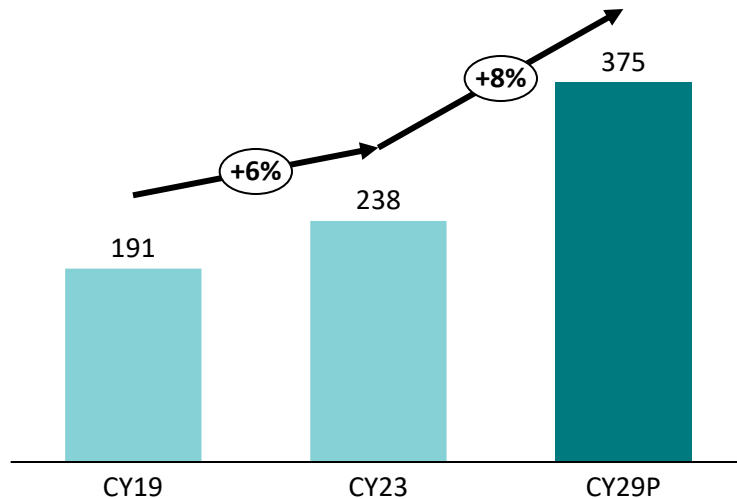
The global plastic consumerware and houseware industry benefits from stable, non-discretionary demand driven by everyday household usage and replacement cycles.

Structural shifts — including rising private-label penetration, supplier consolidation by retailers and increasing SKU complexity — have reduced fragmentation and elevated the importance of scale, execution reliability and integrated design-to-delivery capabilities.

As a result, growth is increasingly captured by manufacturers that operate as strategic supply partners rather than commodity vendors

## Plastic Houseware Exports from India – By Value

(USD Mn)



Global retailers are actively diversifying sourcing footprints to improve resilience, compliance and cost efficiency

India has emerged as a preferred manufacturing base due to:

Competitive operating costs and improving automation

Availability of skilled labour and tooling ecosystem

Increasing compliance with global ESG and audit standards

## Trade Agreement Tailwinds

Ongoing and proposed trade arrangements such as the EU–India FTA and the evolving US–India trade framework are expected to further enhance India’s export competitiveness through improved tariff alignment and market access.

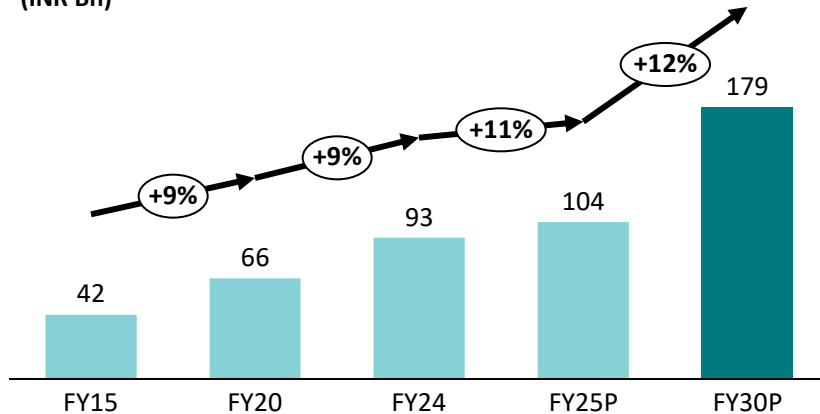
## Industry Implication for Export-Oriented Manufacturers

Manufacturers with established export capabilities, long-standing customer relationships and compliant, scalable operations are best positioned to benefit from these structural shifts.

# Indian Domestic Consumer Plastic Houseware Market

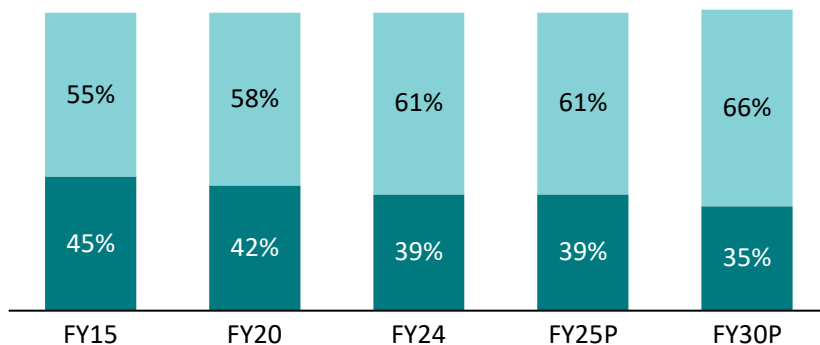
## Market Size of the Indian Consumer Plastic Houseware Market

(INR Bn)

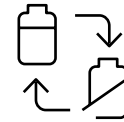


## Market share segregation basis Branded & Unbranded Consumer Plastic Houseware

Branded Unbranded

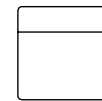


India's plastic houseware market is set for strong, replacement-led growth, driven by premiumisation and rising dominance of branded, organised players



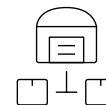
### Replacement-Led Demand

Frequent usage and wear-and-tear drive consistent demand for plastic houseware



### Shift to Branded Products

Urbanisation and rising incomes favor branded items with better quality and design



### Growth of Organised Players

Scale efficiencies and stronger distribution help branded players gain market share





# Q3 & 9M FY26 Highlights

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**Mr. Kailesh Punamchand Shah**  
*Chairman and Managing Director*

Q3FY26 marked a clear sequential improvement in our performance across key financial parameters. Revenues increased **8.1% quarter-on-quarter to ₹159 crore**, supported by improved order flows in our export markets and better capacity utilisation across plants. Gross margins improved sharply from **36.2% in Q2 to 39.5% in Q3**, aided by a favourable product mix, disciplined pricing and stabilisation in raw material costs.

This operating momentum translated meaningfully into profitability, with **EBITDA rising 44.3% QoQ to ₹23.5 crore. PAT increased to ₹9.2 crore, more than doubling sequentially**, despite an exceptional charge of ₹4.4 crore related to one-time provisioning under the new Labour Code, reflecting strong underlying operating leverage and improved execution.

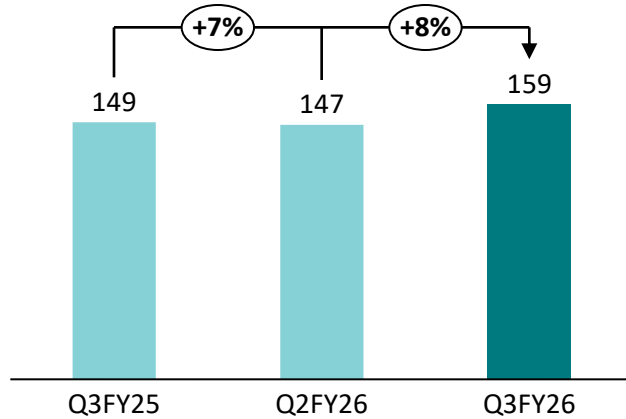
Importantly, this recovery in profitability has come despite the fact that recently installed capacity at our Khatalwada (Gujarat) facility is yet to be fully absorbed, which provides further headroom for operating leverage as volumes scale up.

During the quarter, we also progressed on our long-term sustainability and material diversification roadmap with the signing of an MoU with the **North East Cane and Bamboo Development Council**. This engagement enables us to explore engineered bamboo products in a structured and asset-light manner, leveraging our design-to-delivery capabilities while staying aligned with our strategic priorities.

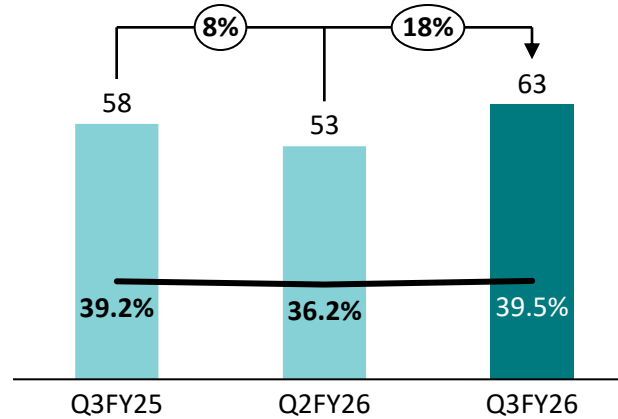
Overall, the sequential improvement seen in Q3 reinforces our confidence in the business. With incremental capacity coming on stream, strong customer relationships and a disciplined approach to execution, we remain focused on sustaining profitable growth in the quarters ahead.

# Q3FY26 Financial Highlights (Standalone)

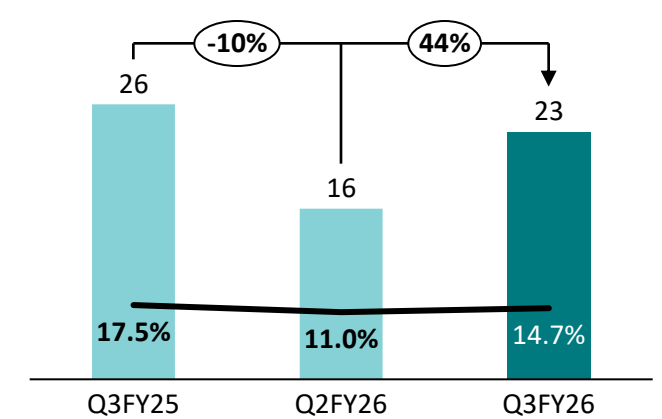
## Revenue from operations (Rs. Cr)



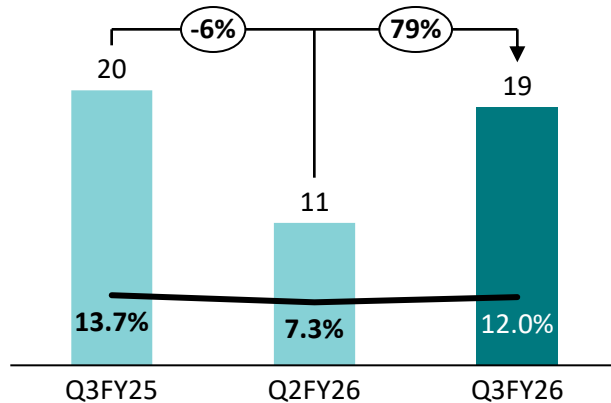
## Gross Profit (Rs. Cr) & Margin (%)



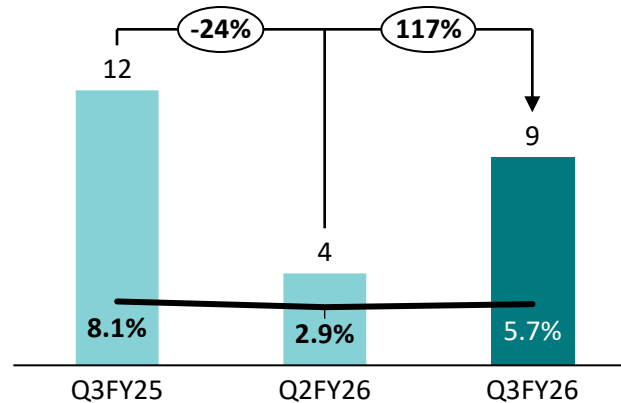
## EBITDA (Rs. Cr) & Margin (%)



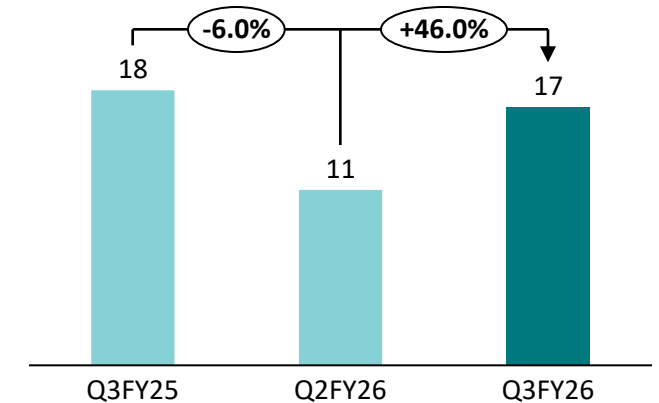
## EBIT (Rs. Cr) & Margin (%)



## PAT (Rs. Cr) & Margin (%)



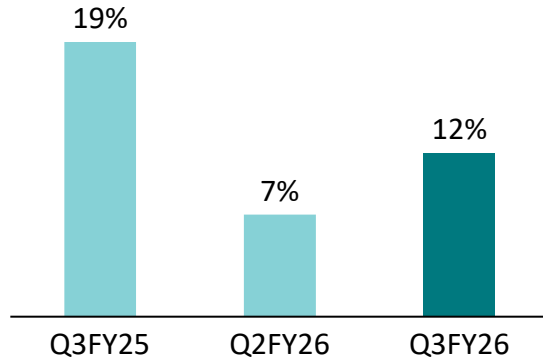
## Cash PAT (Rs. Cr)



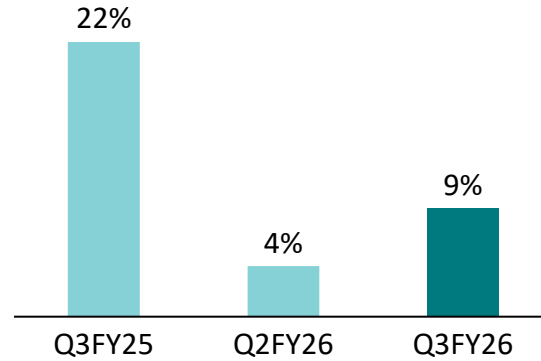
**Note:** EBITDA margins reflect a transition phase driven by capacity additions, with normalization expected as utilization improves and operating leverage strengthens

# Q3FY26 Financial Highlights (Standalone)

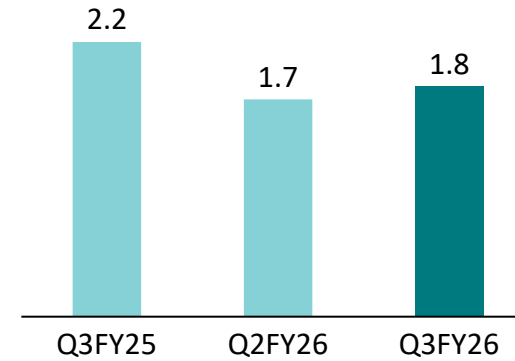
ROCE\*



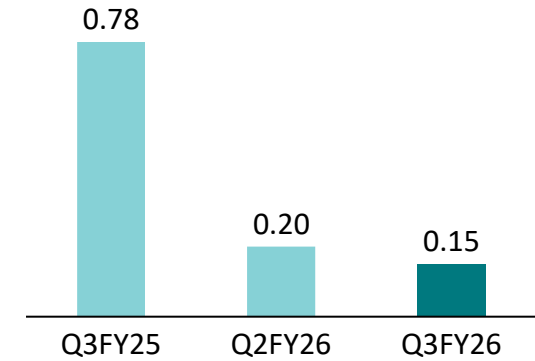
ROE\*



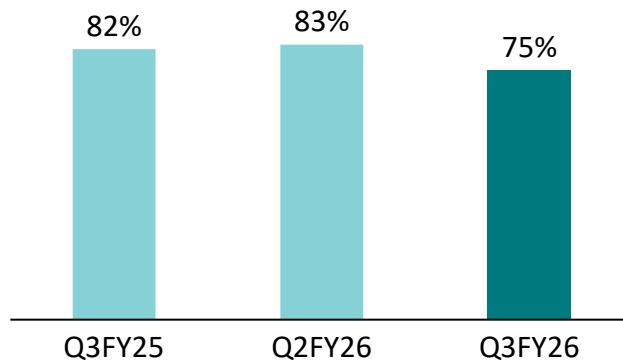
Fixed Asset Turnover\*\*



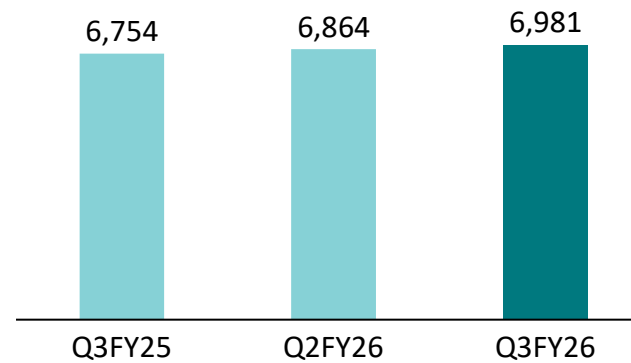
Debt to Equity



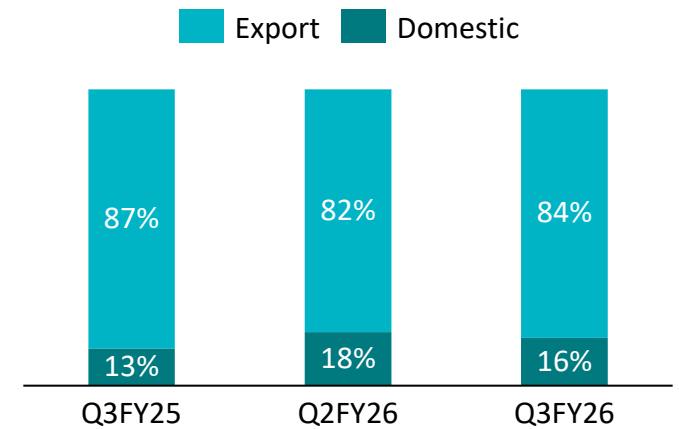
Capacity Utilization across plants (%)^



Volume of Polymers Processed (MT)



Revenue Break-up

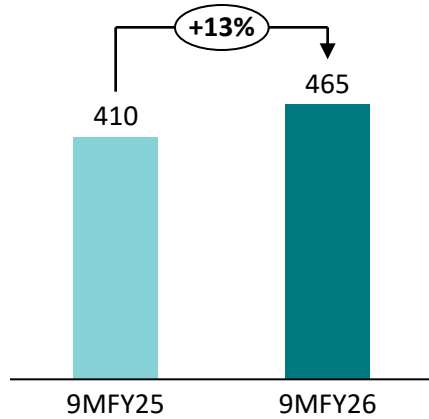


Note: ROCE, ROE and Fixed Asset Turnover are annualized; \*ROCE & ROE declined majorly due to issue of equity shares during IPO; \*\*Fixed Asset Turnover Ratio decrease is due to major Capex incurred at Khatalwada plant

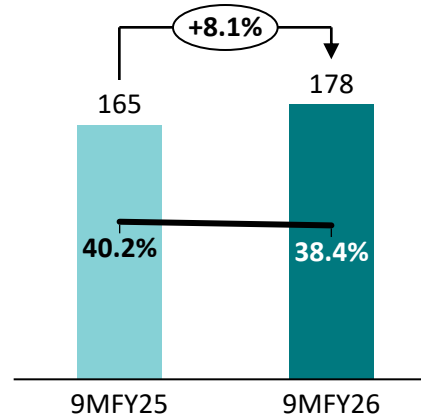
^The capacity of additional 2,000 MT installed at the Khatalwada Plant in December 2025 has not been considered in the capacity utilisation calculation

# 9MFY26 Financial Highlights (Standalone)

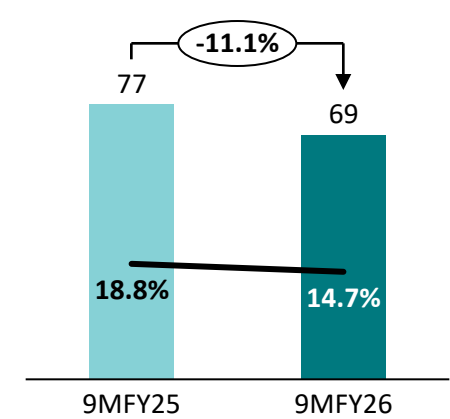
## Revenue from operations (Rs. Cr)



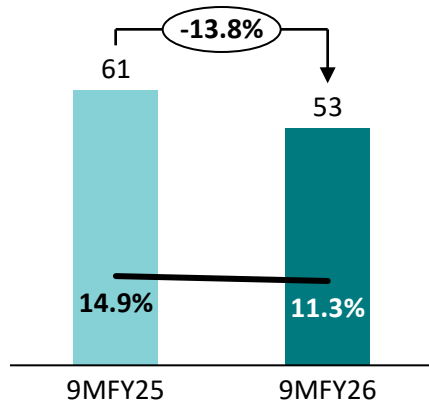
## Gross Profit (Rs. Cr) & Margin (%)



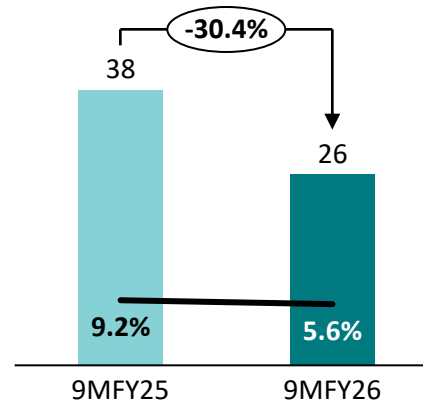
## EBITDA (Rs. Cr) & Margin (%)



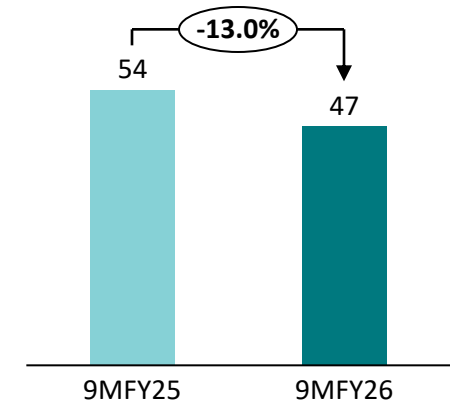
## EBIT (Rs. Cr) & Margin (%)



## PAT (Rs. Cr) & Margin (%)



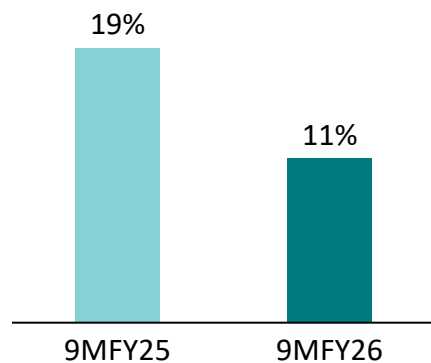
## Cash PAT (Rs. Cr)



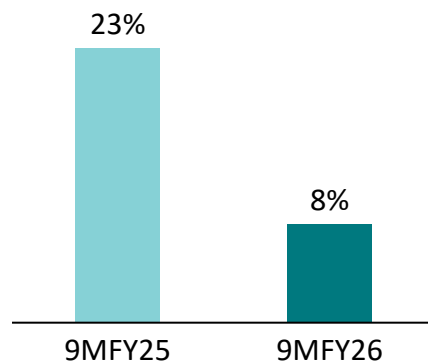
**Note:** EBITDA margins reflect a transition phase driven by capacity additions, with normalization expected as utilization improves and operating leverage strengthens

# 9MFY26 Financial Highlights (Standalone)

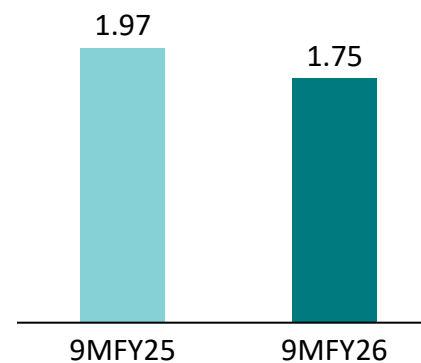
ROCE\*



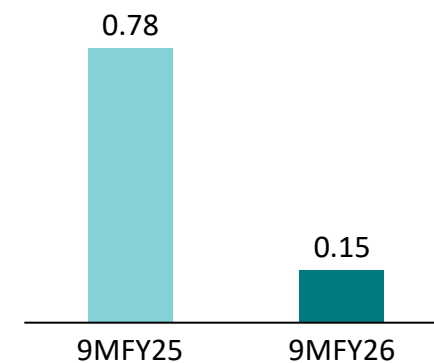
ROE\*



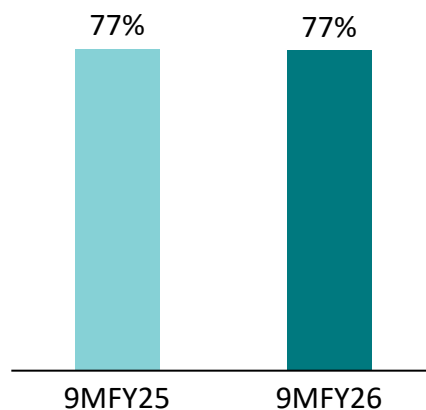
Fixed Asset Turnover\*\*



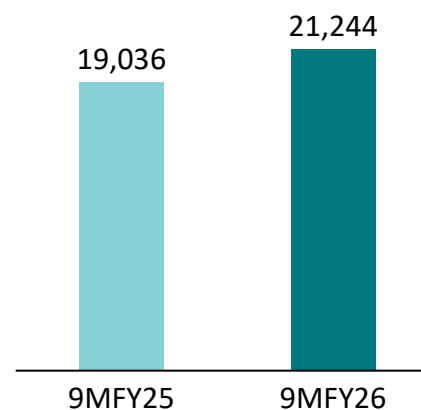
Debt to Equity



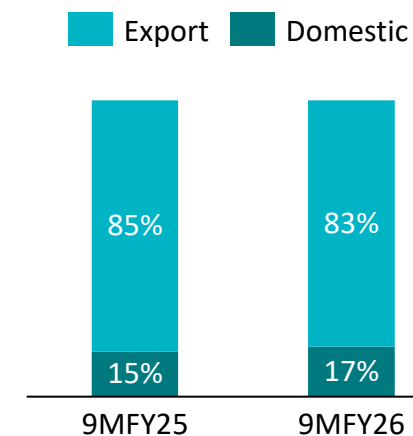
Capacity Utilization across plants (%)^



Volume of Polymers Processed (MT)



Revenue Break-up



Note: ROCE, ROE and Fixed Asset Turnover are annualized; \*ROCE & ROE declined majorly due to issue of equity shares during IPO; \*\*Fixed Asset Turnover Ratio decrease is due to major Capex incurred at Khatalwada plant

^The capacity of additional 2,000 MT installed at the Khatalwada Plant in December 2025 has not been considered in the capacity utilisation calculation



# Q3 & 9M FY26 Profit & Loss Statement



Particulars (Rs. Cr)	Q3FY26*
<b>Revenues</b>	<b>159.4</b>
Raw Material	96.4
<b>Gross Profit</b>	<b>63.0</b>
<b>Gross Profit Margin</b>	<b>39.5%</b>
Employee Cost	14.9
Other Expenses	24.6
<b>EBITDA</b>	<b>23.5</b>
<b>EBITDA Margin</b>	<b>14.8%</b>
Other Income	3.2
Depreciation	7.5
<b>EBIT</b>	<b>19.2</b>
<b>EBIT Margin</b>	<b>12.1%</b>
Finance Cost	2.4
Exceptional Items	4.4
<b>Profit before Tax</b>	<b>12.5</b>
<b>Profit before Tax Margin</b>	<b>7.8%</b>
Tax	3.3
<b>PAT</b>	<b>9.2</b>
<b>PAT Margin</b>	<b>5.7%</b>

Q3FY26	Q3FY25	YoY	Q2FY26	QoQ	9MFY26	9MFY25	YoY
159.3	148.8	7.0%	147.4	8.1%	464.7	409.9	13.4%
96.4	90.4		94.1		286.4	245.0	
62.9	58.4	7.7%	53.3	17.9%	178.2	164.9	8.1%
39.5%	39.2%		36.2%		38.4%	40.2%	
14.9	12.4		14.4		43.1	34.8	
24.5	19.9		22.7		66.7	53.0	
23.5	26.1	-9.9%	16.3	44.3%	68.5	77.0	-11.1%
14.7%	17.5%		11.0%		14.7%	18.8%	
3.2	0.0		1.6		5.4	0.9	
7.5	5.7		7.2		21.2	16.9	
19.2	20.4	-6.0%	10.7	78.8%	52.7	61.1	-13.8%
12.0%	13.7%		7.3%		11.3%	14.9%	
2.3	3.9		5.0		12.9	10.1	
4.4	0.0				4.4	0.0	
12.5	16.5	-24.4%	5.7	117.3%	35.4	50.9	-30.5%
7.8%	11.1%		3.9%		7.6%	12.4%	
3.3	4.5		1.5		9.2	13.3	
9.2	12.0	-23.8%	4.2	117.1%	26.2	37.6	-30.4%
5.7%	8.1%		2.9%		5.6%	9.2%	

**Note:** EBITDA margins reflect a transition phase driven by capacity additions, with normalization expected as utilization improves and operating leverage strengthens

\*Consolidated

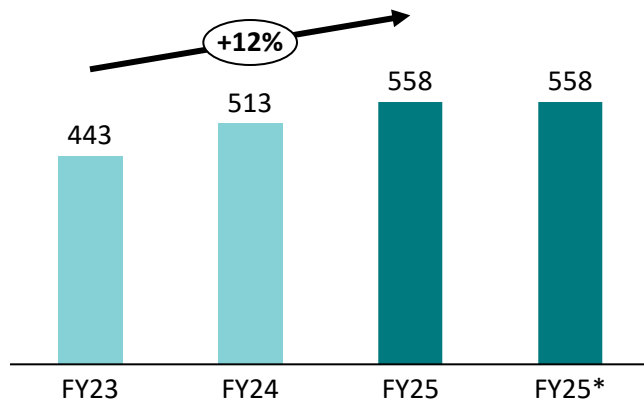


# Historical Financial Highlights

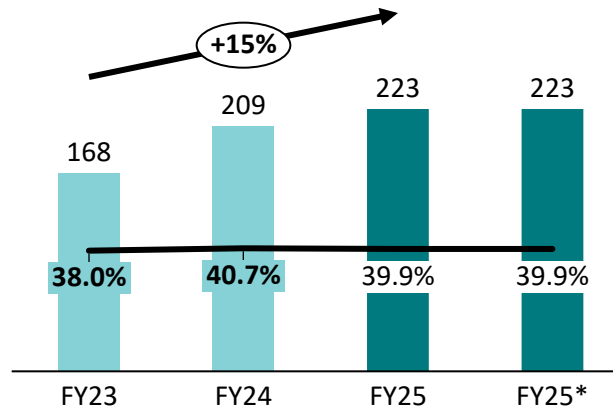


# Historical Financial Highlights

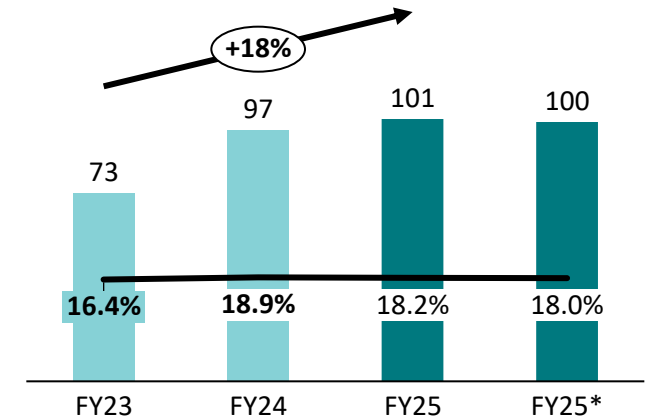
## Revenue from operations (Rs. Cr)



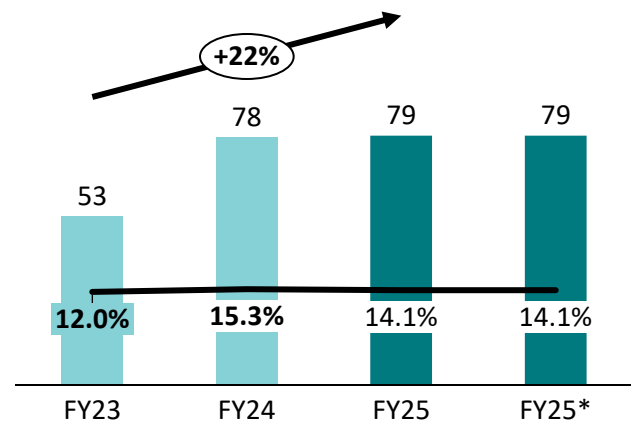
## Gross Profit (Rs. Cr) & Margin (%)



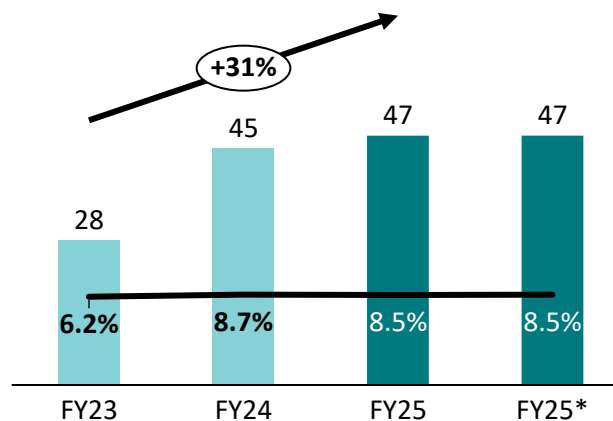
## EBITDA (Rs. Cr) & Margin (%)



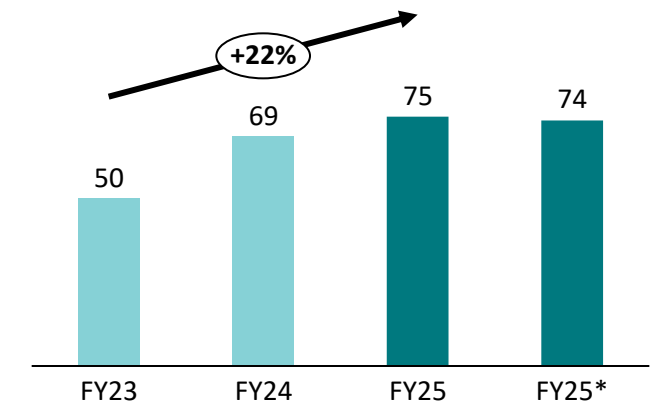
## EBIT (Rs. Cr) & Margin (%)



## PAT (Rs. Cr) & Margin (%)



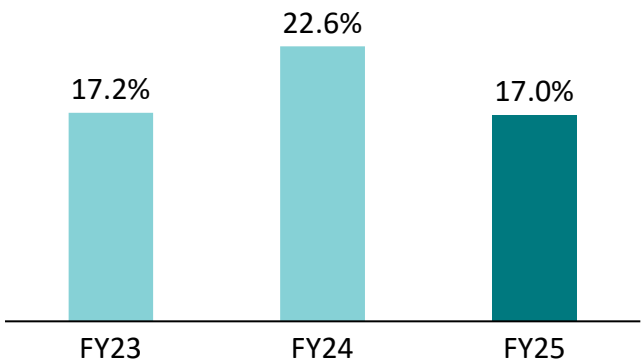
## Cash PAT (Rs. Cr)



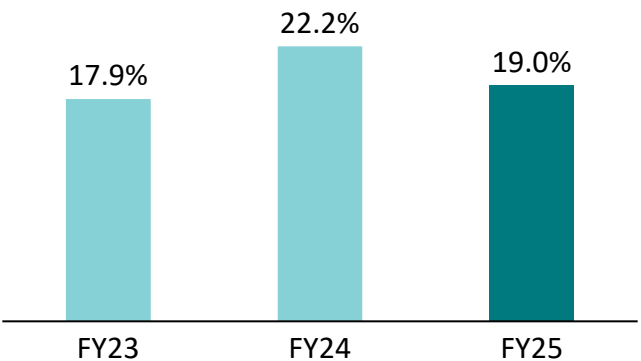
# Historical Financial Highlights



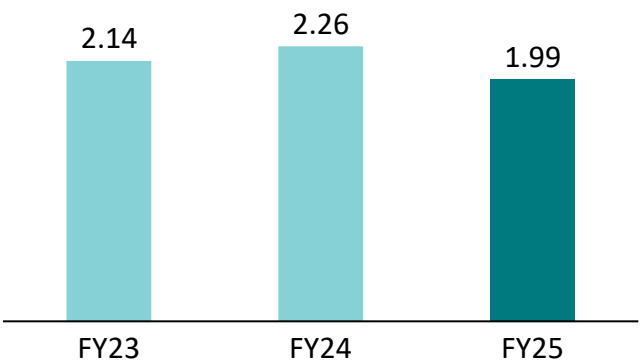
ROCE



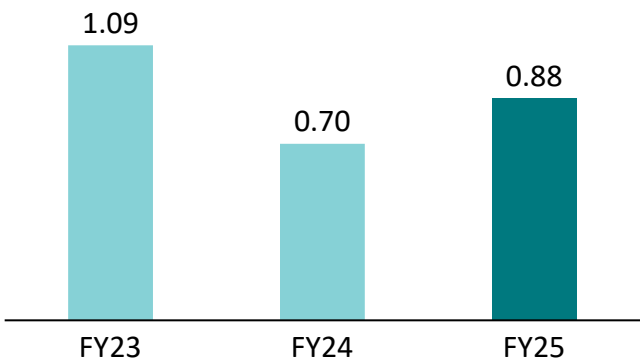
ROE



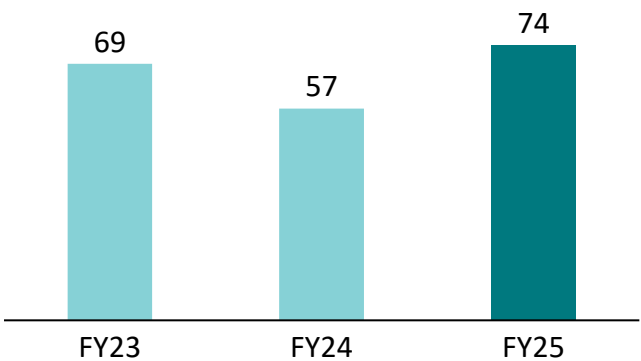
Fixed Asset Turnover



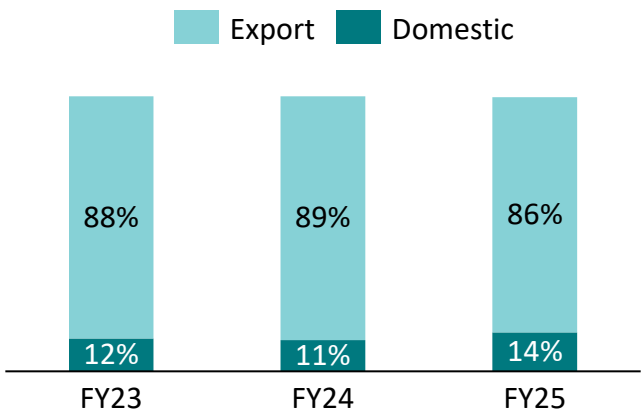
Debt to Equity



Net Working Capital Days

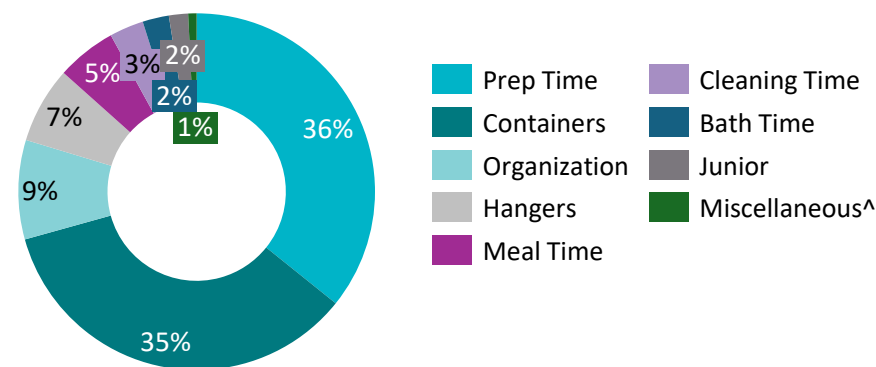
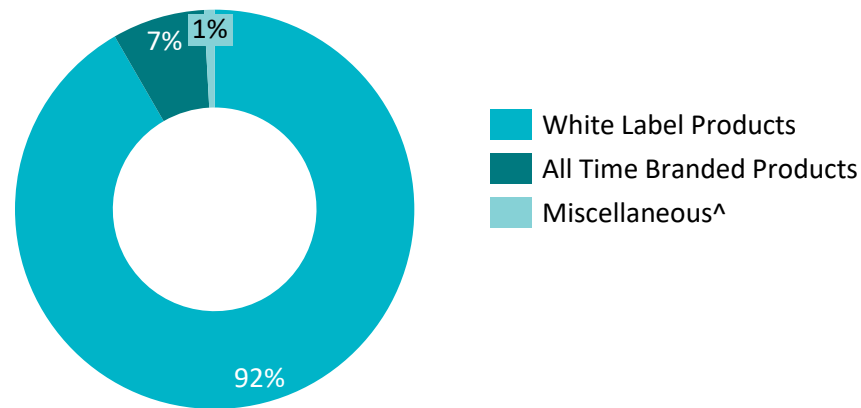


Revenue Break-up

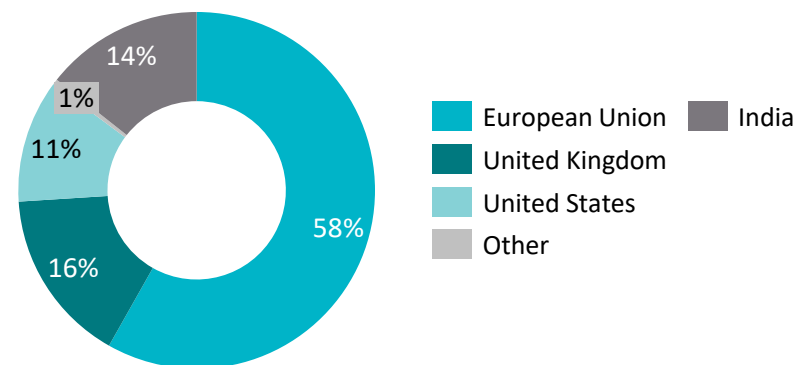
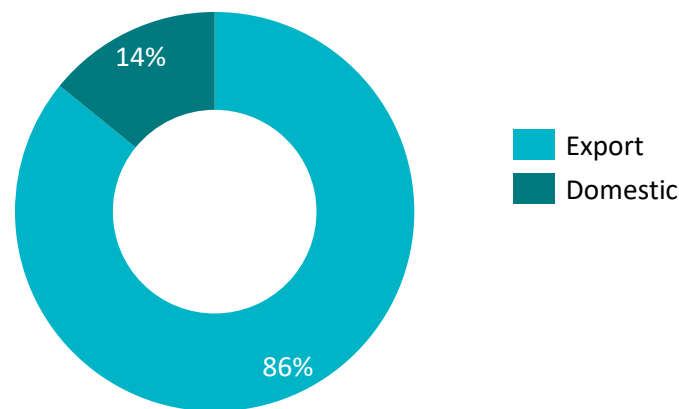


# Revenue Mix – FY25 (Consolidated)

Revenue split by Product Categories



Revenue split by Geography



^Miscellaneous figure includes sales of raw material, scrap and packaging material

# Historical Profit & Loss Statement

Particulars (Rs. Cr)	FY25*	FY25	FY24	FY23
<b>Revenues</b>	<b>558.2</b>	<b>558.2</b>	<b>512.9</b>	<b>443.5</b>
Raw Material	335.2	335.2	304.3	275.0
<b>Gross Profit</b>	<b>222.9</b>	<b>222.9</b>	<b>208.6</b>	<b>168.5</b>
<b>Gross Profit Margin</b>	<b>39.9%</b>	<b>39.9%</b>	<b>40.7%</b>	<b>38.0%</b>
Employee Cost	47.3	47.3	40.5	35.0
Other Expenses	75.4	74.3	71.0	60.9
<b>EBITDA</b>	<b>100.2</b>	<b>101.3</b>	<b>97.1</b>	<b>72.6</b>
<b>EBITDA Margin</b>	<b>18.0%</b>	<b>18.2%</b>	<b>18.9%</b>	<b>16.4%</b>
Other Income	1.1	1.1	3.0	0.3
Depreciation	22.4	23.5	21.7	19.7
<b>EBIT</b>	<b>78.9</b>	<b>78.9</b>	<b>78.4</b>	<b>53.3</b>
<b>EBIT Margin</b>	<b>14.1%</b>	<b>14.1%</b>	<b>15.3%</b>	<b>12.0%</b>
Finance Cost	14.7	14.7	18.1	16.3
<b>Profit before Tax</b>	<b>64.2</b>	<b>64.2</b>	<b>60.3</b>	<b>37.0</b>
<b>Profit before Tax Margin</b>	<b>11.5%</b>	<b>11.5%</b>	<b>11.8%</b>	<b>8.3%</b>
Tax	16.9	16.9	15.5	9.5
<b>PAT</b>	<b>47.3</b>	<b>47.3</b>	<b>44.8</b>	<b>27.5</b>
<b>PAT Margin</b>	<b>8.5%</b>	<b>8.5%</b>	<b>8.7%</b>	<b>6.2%</b>



# Historical Balance Sheet

Particulars (Rs. Cr)	FY25*	FY25	FY24	FY23
<b>ASSETS</b>				
<b>Non-current assets</b>				
Property, plant and equipment	332.4	332.4	228.4	223.7
Right of use Assets	4.3	4.3	4.0	6.7
Capital work-in-progress	21.9	21.9	33.8	4.6
Intangible assets	1.4	1.4	1.3	1.9
<b>Financial assets</b>				
i) Other financial assets	3.0	3.0	3.3	3.2
Income-tax assets (net)	1.1	1.1	0.0	0.0
Other non-current assets	6.9	6.9	2.0	8.6
<b>Sub-total - Non-Current Assets</b>	<b>371.0</b>	<b>371.0</b>	<b>272.7</b>	<b>248.8</b>
<b>Current assets</b>				
Inventories	73.3	73.3	52.1	62.2
<b>Financial assets</b>				
i) Investments	-	-	0.1	0.1
ii) Trade receivables	86.6	86.6	48.3	42.8
iii) Cash and cash equivalents	8.4	8.4	10.7	15.9
iv) Bank balances other than Cash & Cash equivalents	0.9	0.9	0.7	0.4
v) Loans	0.1	0.1	0.2	0.1
vi) Other financial assets	1.2	1.2	0.6	0.2
Other current assets	20.8	20.8	30.1	30.0
<b>Sub-total - Current Assets</b>	<b>191.3</b>	<b>191.3</b>	<b>142.7</b>	<b>151.7</b>
<b>TOTAL - ASSETS</b>	<b>562.3</b>	<b>562.3</b>	<b>415.5</b>	<b>400.5</b>

Particulars (Rs. Cr)	FY25*	FY25	FY24	FY23
<b>Equity</b>				
Equity Share capital	10.5	10.5	1.1	1.1
Other equity	238.3	238.3	200.9	156.6
<b>Sub-total - Shareholders' funds</b>	<b>248.8</b>	<b>248.8</b>	<b>201.9</b>	<b>157.6</b>
<b>LIABILITIES</b>				
<b>Non-current liabilities</b>				
<b>Financial liabilities</b>				
Borrowings	101.8	101.8	75.2	93.4
Lease Liabilities	3.3	3.3	1.1	3.4
Deferred tax liabilities (net)	22.1	22.1	18.5	16.5
Other non-current liabilities	-	-	0.1	0.1
<b>Sub-total - Non-current liabilities</b>	<b>127.2</b>	<b>127.2</b>	<b>94.9</b>	<b>113.4</b>
<b>Current liabilities</b>				
<b>Financial liabilities</b>				
Borrowings	116.8	116.8	67.2	78.3
Lease Liabilities	1.1	1.1	3.6	4.4
Trade payables	37.5	37.5	30.4	35.0
Other financial liabilities	24.7	24.7	8.3	6.3
Provisions	4.8	4.8	4.1	3.2
Other current liabilities	1.5	1.5	2.2	1.9
Current tax liabilities (net)	-	-	3.0	0.4
<b>Sub-total - Current liabilities</b>	<b>186.3</b>	<b>186.3</b>	<b>118.7</b>	<b>129.5</b>
<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>562.3</b>	<b>562.3</b>	<b>415.5</b>	<b>400.5</b>

# Historical Cashflow Statement

Particulars (Rs. Cr)	FY25*	FY25	FY24	FY23
<b>Profit before tax</b>	<b>64.2</b>	<b>64.2</b>	<b>60.3</b>	<b>37.7</b>
Operating profit before working capital changes	99.9	99.9	100.0	71.9
Changes in working capital	-31.1	-31.1	1.9	0.9
<b>Cash generated from operations</b>	<b>68.8</b>	<b>68.8</b>	<b>101.9</b>	<b>72.8</b>
Direct taxes paid (net of refund)	17.1	17.1	11.1	6.3
<b>Net Cash from Operating Activities</b>	<b>51.7</b>	<b>51.7</b>	<b>90.8</b>	<b>66.5</b>
<b>Net Cash from Investing Activities</b>	<b>-113.3</b>	<b>-113.3</b>	<b>-46.0</b>	<b>-46.2</b>
<b>Net Cash from Financing Activities</b>	<b>59.4</b>	<b>59.4</b>	<b>-50.0</b>	<b>-10.1</b>
<b>Net Change in cash and cash equivalents</b>	<b>-2.3</b>	<b>-2.3</b>	<b>-5.2</b>	<b>10.2</b>
Cash and cash equivalents at the beginning of the year	10.7	10.7	15.9	5.7
<b>Cash and cash equivalents at the end of the period</b>	<b>8.4</b>	<b>8.4</b>	<b>10.7</b>	<b>15.9</b>



# Thank You

## Company



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